

Customer Testimonials - Health System



William Wood, MD, Internist and VP, Medical Affairs
Saint Joseph Healthcare
Community Health System, Bangor, Maine

“There are a lot of predictive analytics products on the market, but few use real-time clinical data. This tool is truly unique and powerful. I use it to monitor our performance on several key indicators and inform organizational planning. For instance, I can compare our readmission rate to the state average and understand where to concentrate efforts. I can see our population’s future risk of disease to decide if we need to build up or reduce any of our service lines. We’ve also recently entered into several risk-based contracts including CMS bundles for joint replacement and pneumonia. And even though we are a small community health system, we felt comfortable with taking on risk knowing we had a solid analytic package in place.”



Jessica Taylor, RN, Clinical Lead, Care Manager
Saint Joseph Healthcare
Community Health System, Bangor, Maine

“I became a nurse because I wanted to help people. A big part of that is knowing who needs the most help. HBI helps me identify those patients and provide them the right care at the right time.

Before using the tool, I spent hours gathering information and only knew a patient was getting sick when they came to see us. Today with just a few clicks, I have a report telling me who I need to focus my time on, what is driving their risks, and what I need to do about it. It’s real-time and it’s all in one place, allowing me to reach out proactively to many more patients than before. Since we started using HBI, we’ve overhauled our care management and measurably reduced hospital readmissions for patients in our practices.”



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Customer Testimonials - HIE



Devore Culver, Executive Director and CEO
HealthInfoNet
Statewide Health Information Exchange, Maine



“We’ve enjoyed a long and successful relationship with HBI the past four years. HBI provides unique and powerful predictive models that incorporate real-time clinical and encounter data to support proactive care management. These are very sophisticated tools that incorporate information not traditionally used in this way. The HBI analytic and predictive methodologies have been vetted through peer reviewed articles published in national journals. The analytic tools developed by HBI have also been validated in the field through practical application by care providers. Use in the patient care setting has shown enormous potential for models like 30-day readmission and 30-day return to the emergency department. HBI stands out as a leader in the next generation of predictive modeling solutions.”



Todd Rogow, Chief Information Officer
Healthix
RHIO, New York City Metro Region



“We’re thrilled to offer predictive analytics to Healthix participating organizations in the greater New York region. With an abundance of longitudinal data on over 16 million patients, Healthix Participants have a tremendous opportunity to improve care and decrease costs by using these tools. HBI’s comprehensive suite of predictive analytics solutions enable Healthix to be responsive to the needs of doctors and nurses in an environment of shifting models of care. Real-time patient risk stratification and population and event based predictions will give healthcare organizations real-time, actionable information to help them deliver preventive, proactive care and reduce unnecessary utilization. We believe the use of these tools will help our Participants to improve the lives of patients across the New York metro region.”



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